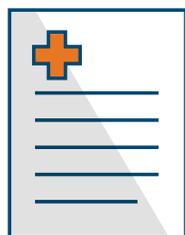


CLAIMS SUBMISSION: What are the choices?

PAPER BILLING



Paper claim created
(Sent by mail)



COST: \$10 per claim¹

4-6 weeks



ACCEPTANCE
(Sent by mail)



Manually post payment in system



REJECTION
(Sent by mail)



An estimated 30% of all claims sent to insurance companies are rejected, and 40% of claims that are denied on the first submission are never resubmitted

ELECTRONIC BILLING



Automatically scrubbed three times before it's sent to the payer



Claim created and submitted electronically

COST: \$0.125 per claim²

24hr - 48hr



ACCEPTED electronically



Payment auto posts inside system; electronic explanation of benefits generated for provider and patient



REJECTED electronically



Electronic submissions are rarely rejected more than once because the system automatically identifies the error, and prompts the sender on how to correct it

¹Average cost of man hours spent on batch and file creation, as well as office supply requirements
²\$25/month/provider includes up to 200 electronic claims and ERAs. Claims/ERAs over 200 are \$.04 each.
E-claims that drop to paper \$.60 each. All charges + applicable tax.